

When you're in the business of group bookings, our business rewards you with 12% commission.

Choose up to 4 rewards for qualifying Sunday – Thursday group bookings at Cambria® hotels.¹

Book More, Earn More

Qualifying Weekday Groups	Your Choice of Rewards
1	1
2	3
3+	4

Book between October 1, 2019 and December 31, 2019 for stays through March 31, 2020. Stays must include at least one Sunday through Thursday night.

Your Rewards, Your Choice

Select up to 4 of the following rewards based on the number of qualifying group bookings.

- 4% master account rebate²
- Complimentary meeting space rental³
- Morning or afternoon meeting break⁴
- Complimentary welcome reception with beer, wine, and hors d'oeuvres⁵
- One complimentary guest room for every 25 room nights⁶
- 50,000 Choice Privileges® bonus points⁷
- Increase in allowable attrition to 30%⁸



To earn your 12% commission¹ and book this offer, contact your preferred Cambria hotel or reach out to:

CAMBRIA®
hotels

¹ To qualify, you must sign a contract at a participating Cambria location during the term of this promotion for a group booking that includes a Sunday - Thursday night, and which has a minimum of 25 total room nights. A "room night" is defined as a single night of room occupancy, per night. Groups must be booked with a mutually signed contract by December 31, 2019, with all room nights consumed by March 31, 2020. To find out more, inquire with a customer service representative at the relevant Cambria Hotels property about the "Summer Savings Promotion" promotion or mention this wording in the relevant field when booking online. This promotion does not apply to groups already under contract and the promotion may not be combined with other offers or discounts.

Availability of rewards may vary by location; a specific reward may only be selected one time per meeting. Please contact individual Cambria Hotels locations directly for details. Any Choice Privileges points earned by meeting planner will be based on the amount of the master bill after any percentage discount is applied. Hotels are independently owned and operated.

Multiple rewards: If you already have booked a qualifying group during the promotion (where you would have received 1 reward), and later during the promotion you book a second or third qualifying group at the same time (the actual meeting dates may differ; they just need to be during the term of the promotion), each meeting will be eligible for the higher number of rewards qualified for (i.e., if you book two qualifying groups, both meetings will be eligible for 3 rewards; if you book three or more qualifying groups, all qualifying groups will be eligible for 4 rewards).

12% commission is based on room rate only (taxes, fees, and other charges excluded) for the rooms consumed and paid for.

² Percentage discount off master bill is calculated based on charges for room nights, catered food and beverage, and meeting room rentals (excluding taxes, gratuities, and fees) that appear on the master bill (i.e., the bill paid by the group meeting planner). Any other revenues associated with the contracted group and/or meeting and any charges assumed by individual guests, do not qualify for the master bill discount.

³ Subject to availability. Approximate retail value of credit is \$250, but varies per individual location.

⁴ Details of food & beverage service vary by Cambria Hotels location.

⁵ Details of food & beverage service vary by Cambria Hotels location.

⁶ For every 25 room nights booked as part of a single group booking, the group will receive one room night free of charge. Applies only to the cost of the room night at the negotiated group rate and not to any food, beverage, or other costs incurred in relation to the free room.

⁷ Must be a member of the Choice Privileges Rewards Program. Points will be posted to one Choice Privileges account designated by the meeting planner/group contact. Allow 72 hours from completion of stay for points to post. For Choice Privileges program details, visit www.ChoiceHotels.com/CPrules.

⁸ The hotel will offer 30% allowable room attrition (instead of 20% allowable attrition) on the contracted room block.